



EHN AND HPI PROVIDING FLORIDA EMPLOYERS
A BETTER HEALTH PLAN

Powered by:



HPI is a Harvard Pilgrim company

Providing direct access to high quality healthcare providers and services to offer the lowest possible cost to both employees and employer, without compromising quality of care or service.

This unique solution delivers innovative and comprehensive cost containment through a provider-based, patient-centered population health approach.

Through EHN's high-performance network, employees receive individualized and coordinated care focused on achieving, and measuring, better health at lower cost. Businesses receive employer-centric, state-of-the-art analytics to evaluate the health of their population and the total cost of care. By integrating primary and specialty care, acute care and pharmacy, transparent analytics reflect employer relevant metrics and outcomes including overall cost of care and employee engagement.

EHN & HPI Strategic Partnership



An independent, industry leader in health benefit administration and risk management with 35+ years' experience, HPI offers fully-integrated, best-in-class plan components, administrative tools and expertise to drive the lowest cost to you and your employees.



Employers Health Network provides comprehensive healthcare strategies, connecting employers directly with Florida's highest quality, lowest cost healthcare providers. Our transparent pricing allows employers to understand and control their healthcare benefit spending.

Employers Health Network includes Florida's **TOP-PERFORMING** HOSPITALS AND PROVIDERS.

Financial incentives built-in to plan design to drive in-network use.

TIER 1



OVER 20 Hospital Systems
14,000+ Physicians

TIER 2

Nationwide Access to
High Quality Care



Southern Scripts

100% pass-through pricing
and rebates transparency

Average Savings
per Script
\$11.84

Average Cost
Savings
\$226,463

Savings normalized for a 500 group and 2 claim PEPM basis
based on historical repricing evaluations 2015-2016.

A Complete Solution with the Numbers to Back It Up

99.7
PERCENT

Claims Processing Accuracy

22.4% Lower Inpatient Costs

11.3% Lower Outpatient Costs








Care Management Program

25.6% LESS

\$17.51 Less than National Average

Net Plan Rx Cost PMPM

Expertise. Performance. Value.

- 
 35+ years self-funding benefit administration experience including medical, dental, vision, short-term disability, CDHP accounts and COBRA.
- 
 Consultation with employers using your information and trends to design a health benefit strategy that aligns with your unique goals without increasing employee cost share.
- 
 Integrated, population health management program delivers a significant ROI while improving health and productivity.
- 
 Customized, affordable plans with low or no co-pay/deductibles for in-network health care participation.
- 
 Fully integrated medical and pharmacy benefit administration helping optimize savings by impacting the largest driver of health care cost - chronic conditions.
- 
 Proactive analytics which provide employer specific clinical measures of care, population cost of care, impact on avoidable costs and measures of employee health.
- 
 Ease of transfer from current plan with full concierge service.

Next Steps

Contact us for a complimentary
COST SAVINGS ANALYSIS.

We'll show you, line item by line item, all the savings EHN has in store for your organization... without compromising quality of care or service.



Florida's

TOP-PERFORMING HOSPITALS AND PROVIDERS

Baptist Health South Florida
Bethesda Health System
Boca Raton Regional Hospital
CareSouth
Cleveland Clinic, *Weston*
Halifax Health System
Jupiter Medical Center
Martin Medical Center
Moffitt Cancer Center
Munroe Regional Medical Center
Nemours Children's Hospital
Nicklaus Children's Hospital
Orlando Health
Parrish Medical Center
Physicians Choice Respiratory
Services, *Boca Raton/Port St. Lucie*
Tallahassee Memorial HealthCare
Tampa General Hospital
Tradition Medical Center
University of Miami Hospital
Wuesthoff Medical Center,
Melbourne/Rockledge



In collaboration with the Florida Retail Federation

